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December 3, 2014

Associated Air Balance Council
1518 K Street NW, Suite 503.
Washington DC 20005

RE: Performance TAB

SUBJECT:

To Whom It May Concern,

Over the past fifteen years, Mike Snoots and Sean Connolly have been part of the construction team for a large number of projects my firm has built as a subcontractor working for the Baltimore Air Balance Company. Throughout this time both Mike and Sean has been an exemplary, outstanding, and invaluable part of our team.

As you are aware the construction industry and specifically the mechanical contracting aspect can be extremely difficult due to compressed project schedules, sequence of installations, and numerous other complications. I cannot express in words how many projects have been completed on time and on budget largely in part due to the leadership and commitment to excellence that Mr. Snoots and Mr. Connolly provide.

I had the pleasure of initially meeting both individuals when I was a field manager many years ago which eventually developed into a career long business relationship. I have witnessed and can substantiate their high level of technical, ethical, and personal commitment in the testing and balancing industry.

On behalf of myself and my firm I would like to recommend that Performance Test and Balance be considered and approved for an AABC certification based on the high level of professionalism and technical expertise that we know Mr. Snoots and Mr. Connolly provide to the industry.

Please do not hesitate to contact me with questions.

Sincerely,

A handwritten signature in black ink, appearing to read 'Michael M. McReady', written in a cursive style.

Michael M. McReady
Sr. Project Manager